

# Migration Success Planning Workshop

A workshop that delivers fundamentals and proper mindset for developing a migration plan and process with the highest chance of success.

The old adage, “Those who fail to plan, plan to fail”, is certainly true with regards to Exchange Migrations. Priasoftware’s motto is: **Good tools do not make a bad plan better.** And if anything is likely, good tools will only make a bad plan worse.

Priasoftware, having spent over 12 years developing and delivering software and support for Exchange migrations, have also developed a workshop to deliver this experience to those responsible for executing an Exchange migration. The workshop delivers reusable fundamentals that allow a migration team to respond and react to the needs of the business regardless of the specifics of the need.

The workshop is categorically different than consulting or training engagements as it addresses paradigm, mindset, and philosophy of how to develop a plan and process with a guaranteed result of success. The fundamentals include technical and non-technical topics and are targeted for several different audiences, all of which have influence on the outcome of a migration: IT administrators, IT managers, Help Desk, and Business leaders.

Another difference is the fact that the content is not specifically centered on any product or service. The value of the workshop comes in the form of lasting knowledge that can be applied to future Exchange migration and even non-Exchange related projects. There is some product level training in the workshop, but this too is based on fundamentals of “when” and “why” the tools should be used, versus “how do they work”. This approach is taken from experience that shows that there may be need for non-Priasoftware tools to be employed in order to meet business needs. Providing a flexible framework best serves the business instead of forcing a business to change behavior to support a solution.

## Format

The workshop is a 4 day, typically on-site, event. A well-developed syllabus is followed to insure all key topics are covered, regardless of the person delivering the content.

All audience types are encouraged to attend, though at certain parts the discussions do become very technical focused. Management is also encouraged to attend and there are parts of the syllabus where business influence is covered and for which management can have a voice and help the development of the plan.

Expectations are that the core IT admins for Exchange and Active Directory are in attendance for the entire workshop, with others joining and leaving as appropriate.

## Value

One of the key purposes of the workshop is to bring out in the open topics that influence the success of the project. Very often transitional project like an Exchange Migration have a sense of “the unknown is unknown”. Those with prior experience can more easily introduce topics that can influence success than those who have never performed a migration.

Another important point of value is the inclusion of business leaders and management in the discussions. There are many topics covered that show how the actions of decision makers or department managers can influence the results of a migration project. Conversely, it is also shown how a migration project can affect non-technical departments. One of the most common results of including the business leaders in the discussion is the discovery of non-technical issue. When these are discovered, IT cannot simply provide a technical solution to the problem since the issue and the decision on resolution falls back on the business owner. An improper assumption on how to solve such by IT can cause a cascade of additional problems.

Lastly is the reduction of risks. By providing proper mindset to the approach and design of the migration plan, fewer items, if any, are missed that can affect the result of the migration. This axiom holds true: Risk is merely the cost of the discovery of issue that was assumed to not be an issue times the amount of information collected about the issue before it occurs. In the end, Risk is quashed by Knowledge. The more up-front knowledge about an action one has, the less risk there is of the action being harmful. This is the intent of the workshop.

## Pricing

The migration workshops are provided by Priasoft or one of its selected partners for a flat fee minus travel and lodging.

\$12,500 per workshop – 4 day engagement.

## For More Information

Learn more about Priasoft and the Priasoft Migration Planning Success Workshop by visiting us at [www.priasoft.com](http://www.priasoft.com), calling +1 (480) 656-7402 (Arizona), or emailing [sales@priasoft.com](mailto:sales@priasoft.com).

## About Priasoft

As a trusted MS Gold Certified ISV partner, we bring the migration, deployment expertise, software, and support to help you integrate powerful Microsoft solutions into your infrastructure today and keep the productivity of your business running smoothly in the future.



ISV/Software Solutions